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EXAMINING IMPLEMENTATION OF THE BIOLOGICS

PRICE COMPETITION AND INNOVATION ACT

THURSDAY, FEBRUARY 4, 2016

House of Representatives

Subcommittee on Health

Committee on Energy and Commerce

Washington, D.C.

The subcommittee met, pursuant to call, at 10:30 a.m., in Room 2123 Rayburn House Office Building, Hon. Joe Pitts [chairman of the subcommittee] presiding.

Members present: Representatives Pitts, Barton, Guthrie, Whitfield, Shimkus, Blackburn, Lance, Bilirakis, Long, Ellmers, Bucshon, Brooks, Collins, Green, Schakowsky, Butterfield, Castor, Sarbanes, Matsui, Schrader, Kennedy, Cardenas, and Pallone (ex officio).

Staff present: Leighton Brown, Press Assistant; Rebecca

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Card, Assistant Press Secretary; Paul Edattel, Chief Counsel, Health; Carly McWilliams, Professional Staff, Health; Katie Novaria, Professional Staff, Health; James Paluskiewicz, Professional Staff, Health; Graham Pittman, Legislative Clerk, Health; Chris Sarley, Policy Coordinator, Environment and Economy; Jennifer Sherman, Press Secretary; Adrianna Simonelli, Legislative Associate, Health; Heidi Stirrup, Policy Coordinator, Health; John Stone, Counsel, Health; Sophie Trainor, Policy Advisor, Health; Christine Brennan, Minority Press Secretary; Jeff Carroll, Minority Staff Director; Tiffany Guarascio, Minority Deputy Staff Director and Chief Health Advisor; Samantha Satchell, Minority Policy Analyst; Matt Schumacher, Minority Press Assistant; Kimberlee Trzeciak, Minority Health Policy Advisor; Arielle Woronoff, Minority Health Counsel.

Mr. Pitts. The subcommittee will come to order. The chairman recognizes himself for an opening statement. Biologics are used to treat a number of serious diseases and conditions and have improved the lives of millions of Americans. They are produced from living cells using biotechnology and are often significantly more time consuming and resource intensive to consistently manufacture than small molecule chemical drugs. Due in large part to these complexities, biologics tend to be more expensive and why the traditional generic approval pathway is not suited for bringing lower-cost alternatives to market.

In 2009, this committee passed the Biologics Price

Competition and Innovation Act, BPCIA, by a vote of 47 to 11.

Enacted in 2010, BPCIA established a new abbreviated pathway at

FDA for biological products determined to be biosimilar to or

potentially interchangeable with a previously approved reference

product.

FDA approved the first biosimilar in March 2015. It is convening an advisory committee next week to consider a second application. And while there are close to 60 additional proposed biosimilar products enrolled in FDA's Biosimilar Development Program, the Agency has yet to issue guidance documents on several key policy issues that could have a significant impact on patient safety, prescriber decision making, and market competition.

I look forward to hearing from Dr. Woodcock about where these

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25	documents are in the review process. And I would like to walk
26	away from today's discussion with a better understanding of the
27	Agency's current thinking on issues such as naming, labeling, and
28	interchangeability.
29	Meanwhile, in preparation for biosimilars coming to market,
30	the Centers for Medicare and Medicaid Services recently issued
31	payment guidance related to Medicare Part B for biosimilars.
32	Members will want to understand the implications of this
33	broad-payment policy and if it will account for variations and
34	differences between biosimilar products and moreover, what might
35	that payment policy mean for the eventual growth in this market
36	and innovation.
37	With both witnesses here, we will be able to explore how could
38	or should pending issues before FDA, for example, naming and
39	interchangeability, impact the reimbursement policy under the
40	Medicare program as well as access and portability for
41	beneficiaries.
42	The committee will have an opportunity to hear directly from
43	FDA and CMS on their progress with implementation of BPCIA and
4 4	future outlook.
45	I yield the balance of time to Chairman Emeritus, Mr. Barton.
46	Mr. Barton. Thank you, Mr. Chairman, for holding the
47	hearing. And thank you for holding it at 10:30 where I can
48	actually be on time. I appreciate that.

Six years ago, I co-authored, along with Congresswoman Anna Eshoo, the Biologics Price Competition and Innovation Act, commonly known as BPCIA, which just as an aside you would have thought we would have come up with a better name than something like that.

Today, we sit as a subcommittee with numerous concerns about the implementation or more appropriately the lack thereof of this important piece of legislation. Only one biosimilar has been approved. Numerous products are waiting to proceed through the approval process and many physicians, patients, and concerned individuals like myself are concerned with the lack of progress.

We all agree that it is important for FDA to get it right, but most of us think it is also time for FDA to get on down the road and decide exactly how to proceed with the approval process. There have been seemingly unending delays that are frustrating to legislators, innovators, doctors, and patients. I have sent letters to the FDA, the OMB, CMS, expressing these frustrations. I am concerned that the CMS decision regarding reimbursement for biosimilars to be the average sales price for all biosimilars plus six percent of the Reference Product ASP. This approach undermines the real intent of the legislation.

We want to foster a robust biosimilar market. CMS' approach eliminates any financial incentives in reimbursement for biosimilars by potentially forcing doctors and patients to use

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73	one non-interchangeable biosimilar in place of another based on
74	price alone. This is detrimental because all biosimilars, as we
75	all know, are not equal. By definition, they are not equal. I
76	cannot overstate the importance of treating each biosimilar
77	individually rather than as if they were a generic drug.
78	I am also concerned about the lack of FDA guidance regarding
79	interchangeability in naming. Due to the absence of any such
80	guidance, the FDA approved a biosimilar, Zarxio, with a
81	placeholder name 6 years after the bipartisan, bicameral BPCIA
82	was signed into law. We are still waiting and this is simply
83	unacceptable.
84	Thank you, Mr. Chairman.
85	Mr. Pitts. The chair thanks the gentleman and now
86	recognizes the ranking member on the subcommittee, Mr. Green, for
87	5 minutes for his opening statement.
88	Mr. Green. Thank you, Mr. Chairman. Before I start, I
89	would like to have unanimous consent to place in the record a
90	letter from Biosimilar Council and ask unanimous consent.
91	Mr. Pitts. With no objection, so ordered.
92	Mr. Green. Thank you and good morning. Dr. Woodcock,
93	welcome again, and Mr. Cavanaugh, thank you for being here.
94	Today's hearing is the first we have had in the House of
95	Representatives on biosimilars since the passage of the Biologics
96	Price Competition and Innovation Act, or BPCIA, as part of the

This is a preliminary, unedited transcript. The statements within may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 97 Affordable Care Act in 2010. It is particularly timely because 98 the FDA is both developing the standards for approval of 99 biosimilars and reviewing and acting on a growing number of 100 applications for approval. At the same time, CMS recently 101 released its final Physician Pay Schedule, PFS rule, which 102 detailed the Medicare Part B payment methodology for biosimilars. 103 Determinations on biosimilars that are approved, regulated, and 104 reimbursed is critical to the success of this new and emerging 105 market and must be in alignment to facilitate our robust, safe, 106 and competitive marketplace. 107 As we know, biologics place an important and growing role They arguably represent the future of 108 in our healthcare system. 109 therapeutics and hold immense promise to further transform the 110 way we treat and prevent diseases. 111

According to the RAND Corporation, world-wide sales of biologics were \$46 billion in 2002, representing 11 percent of the global pharmaceutical market. Experts are predicting that by 2017, biologics are expected to grow to between \$205 to \$235 billion, representing approximately 20 percent of the global pharmaceutical marketplace.

Recognizing a need for non-innovative biologics is analogous to the generic drug market facilitated by Hatch-Waxman. And I worked with then Representative Tammy Baldwin and former representative and now governor, Jay Inslee, years ago to

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This is a preliminary, unedited transcript. The statements within may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. introduce a bill proposing a pathway for approval of biosimilars, not long after the BPCIA became law, paving a way for injection of competition in the biologics space. I know we all agree that competition is good for patient safety, consumer choice, and drive savings for consumers and the healthcare system at large. There are a number of outstanding issues on how these will be evaluated and treated by the FDA including naming, interchangeability, labeling, and exploration. The complexity of these issues are difficult to overstate and I thank FDA for their on-going efforts to develop policies on these questions. However, decisions on these major questions should not be on a case-by-case basis and it is time for the FDA to articulate clear quide rails and principles to industry and the public so that rules of the road are established and understood. Public and provider trust in the safety of biosimilars is vital to the success of this market. Acceptance of some generics did not happen overnight. Only through a public, transparent process of developing guidelines and rulemaking will the public trust be earned. I look forward to hearing from FDA on the status of these policies and how the Agency is moving these efforts forward.

Recently, CMS detailed how biosimilars would be treated under Medicare Part B and I have serious concerns about the final

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145	rule. While I appreciate the Agency's desire to control costs,
146	I fear that in this instance it would undermine this infant market
147	and create a race to the bottom. If all biosimilars are on the
148	same blended code, we actually disincentivize companies for
149	investing in further trials for additional indications and would
150	drive folks away from this market that we are trying to foster.
151	Robust competition will ultimately realize the most
152	sustainable, significant savings for the program and the best for
153	patients. This rule seems in conflict with the efforts of the
154	FDA to foster the biosimilars marketplace. I look forward to
155	hearing from CMS on how this determination was made, responses
156	to the concerns about potential undermining of the biosimilars
157	market and I thank you all for being here today. And I yield back
158	the balance of my well, does anybody want a minute on our side?
159	No? Okay. I yield back my time, Mr. Chairman.
160	Mr. Pitts. Thank you. And I would like to ask unanimous
161	consent to submit the following documents for the record:
162	Statements from the Global Healthy Living Foundation and the
163	National Association of Chain Drug Stores. Without objection,
164	so ordered.
165	The chair now recognizes the vice chair of the full
166	committee, Ms. Blackburn, for 5 minutes for her opening statement.
167	Ms. Blackburn. Thank you, Mr. Chairman. And I want to say

We are delighted to have you all here. And we do have

welcome.

some questions about what is transpiring.

And Dr. Woodcock, I want to come to you first. As you have heard from statements on both sides, we realize that this is essential, that the biosimilars are going to fill a place. It is an emerging component, but I want to go to one thing you said in your written testimony. And that is this, "Stakeholder confidence is essential to the success of the biosimilar program." This is something I am going to come back to you on.

When I talk to innovators that are in Tennessee, what they are confused about is the lack of certainty. The chairman mentioned to you about the documents and the lack of guidance, where you all are in the process. So the hearing today is important because of that. These innovators are looking to get some certainty. These are complex decisions. We appreciate that. We know that this is a new class of medicines.

And that brings me to my second point and Mr. Cavanaugh, I will discuss this with you as we move forward with the hearing. Looking at the realization, biosimilars and generics are not the same thing. And we want to be certain that you all are addressing this in the appropriate manner. We appreciate your written testimonies. We look forward to digging down with you on some questions and maybe some things that we are going to request for a written answer.

And Mr. Shimkus, I am going to yield the balance of the time

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	to you.
	Mr. Shimkus. You are so kind. Thank you. Because I want
	to make sure that we submit for the record, Mr. Chairman, I have
	two surveys both by for the Alliance for Safe Biologic Medicines
	and one is a physician survey. One is a pharmacist survey. If
	our goal is to ensure access to these products and to the
	marketplace, shouldn't we enact a transparent labeling policy
	that creates confidence in the healthcare market? So if you would
	share these with the minority and accept these, I would for the
	record appreciate it. And that is all I have. Thank you.
	Mr. Pitts. All right, they will take a look at them and we
	will come back to that.
	The chair now recognizes the ranking member, Mr. Pallone,
	for 5 minutes for opening statement.
	Mr. Pallone. Thank you, Mr. Chairman. I want to thank you
	for holding this hearing and also thank Dr. Woodcock and Director
	Cavanaugh for being here to discuss the implementation of the
	Biologics Price Competition and Innovation Act.
	Biosimilars hold enormous potential to offer patients with
	serious and life-threatening diseases access to more treatment
	options and potentially lower cost options. And I look forward
	to hearing your testimony today about how FDA and CMS are working
	to establish a clear pathway for approval, as well as an
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appropriate reimbursement structure. These are both critical

elements to ensuring the success of this market.

The use and sale of biologics continues to rise here in the United States and elsewhere. By 2017, sales of biologics are estimated to be between \$205 and \$235 billion, approximately 20 percent of the global pharmaceutical marketplace. And this is why encouraging and facilitating competition is so critical.

While biosimilars have been available in Europe for some time, Congress did not establish an abbreviated pathway here in the U.S. until the passage of the act as part of the Affordable Care Act in 2010. And I supported the creation of the pathway for biosimilars and for empowering FDA with the authority and resources to ensure that biosimilars are safely available here in the United States for the patients that need them most.

I was pleased when FDA approved the first biosimilar, Zarxio, in March 2015. And this action demonstrated that the approval process is working. But I have also heard that greater clarity is needed from the FDA.

Since 2012, FDA has issued important guidance meant to inform industry sponsors that they consider developing biosimilar products including scientific and quality considerations.

Additional guidance is still needed though, particularly in the areas of developing and marketing biosimilars, guidance on interchangeability, labeling, and naming are still outstanding.

And FDA's thinking in this area will be vital to companies looking

to enter the biosimilars market.

We have seen how our healthcare system has benefitted from the competition that comes with a robust market. Competition has helped to lower healthcare costs for small-molecule drugs, saving the U.S. health system \$254 billion in 2014. And it is my hope that we continue to do all we can to lay the foundation for these types of savings.

Our federal health programs will also play a large role. CMS has the ability, through both Medicare and Medicaid, to encourage this new marketplace and that is why I was concerned that CMS finalize the Part B payment policy for biosimilars last year combining all biosimilars into one average sale price calculation and payment code. I worry that this inappropriately treats biosimilars like generic drugs and will disincentivize manufacturers from entering the biosimilars marketplace because biosimilars are not generics. Each is its own unique product. And biosimilars go through a much more stringent approval process. In fact, Medicare Part D and Medicaid both acknowledge this in their respective programs.

This marketplace is only just emerging with only one approved biosimilars, so it is important that we hear from both FDA and CMS, not only about what they are doing in the space, but how they are coordinating to ensure that the biosimilar marketplace is both safe and robust.

I just wanted to add one thing. I think all of you know that the issue of drug pricing continues to rise in terms of the concerns of the American public. Our Democratic Steering and Policy Committee actually had a hearing on drug pricing. And at that hearing, I was concerned to hear — I think I asked a question about generics and I was told by the witnesses there that generics increasingly are not a way of reducing prices because of the changes that are occurring in the marketplace. And so I do worry that it is important in the case of biosimilars or generics that that continue to be a way of reducing drug pricing. If it isn't, then we are going to have even more of an outcry that prices are too high and that there should be some kind of intervention by Congress or by the Federal Government in the marketplace.

So I think that this is an issue. Even though we are talking about biosimilars today, Mr. Chairman, this is part of a larger issue of Americans being very concerned about drug pricing. And of course, it has entered into the presidential sweepstakes or whatever, as well. So you know, this is an important hearing, not only in terms of what is happening to biosimilars, but just the larger issue of drug pricing. Thank you, Mr. Chairman.

Mr. Pitts. The chair thanks the gentleman. That concludes the prepared opening statements. As usual, all members' written opening statements will be made a part of the record. Without objection, the two documents that Mr. Shimkus asked to enter in

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the record are ordered to be entered into the record.

We have one panel today. On our panel, we have Dr. Janet Woodcock, Director, Center for Drug Evaluation and Research, Food and Drug Administration; and Sean Cavanaugh, Deputy Administrator and Director, Centers for Medicare and Medicaid Services. Thank you very much for coming today. Your written testimony will be made a part of the record. You will each have 5 minutes to summarize your written testimony.

And Dr. Woodcock, you are recognized first for 5 minutes.

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298	STATEMENT OF JANET WOODCOCK, M.D., DIRECTOR, CENTER FOR DRUG
299	EVALUATION AND RESEARCH, FOOD AND DRUG ADMINISTRATION; AND SEAN
300	CAVANAUGH, DEPUTY ADMINISTRATOR AND DIRECTOR OF THE CENTER FOR
301	MEDICARE AT THE CENTERS FOR MEDICARE AND MEDICAID SERVICES
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303	STATEMENT OF JANET WOODCOCK, M.D.
304	Dr. Woodcock. Thank you, Mr. Chairman and members for
305	allowing me to be here today and testify.
306	Biological products are used to treat patients who have
307	serious and life threatening medical conditions such as
308	rheumatoid arthritis, cancer, serious gastrointestinal diseases,
309	and so forth. It is important for the health of the public to
310	have access to safe, effective, and affordable biological
311	products. Biosimilars can provide more treatment options to
312	patients and possibly lower treatment costs resulting in better
313	access.
314	FDA, in general, and I personally have long supported getting
315	the availability of a biosimilar pathway and we were very pleased
316	when Congress enacted this pathway. I have been involved in the
317	developing of biological therapeutics myself for about 30 years
318	and I have seen the transformation they have caused in healthcare
319	in some areas.
320	I am a rheumatologist and the biologics have totally changed

the face of rheumatology. We used to have patients in wheelchairs

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they have been successful. Over 88 percent of dispensed

prescriptions in the U.S. are generic drugs and actually they are continuing to save a lot of money. There are a small number of products that do not have generic competition still and they may have price increases. But this has been a very successful program, a generic program. But if we compare it, we did not have success overnight in that program. It took a while to establish the parameters, to get the industry to the state they need to be and to get acceptance of the clinical community. So I think maturity of the industry and gaining confidence of the healthcare community was really critical to this 88 percent of dispensed prescriptions being generics.

To earn and to sustain both physician and patients' confidence in biosimilars and interchangeable products, we must apply scientifically rigorous review process and approval standard that people believe in and trust because these products have been life changing for many people and they don't want to sacrifice any performance. And we don't intend that they would sacrifice any performance if they take a biosimilar.

Although the first biosimilar is now marketed, there are a lot of legal, technical, and policy challenges ahead. Some of them you have raised about various policy issues that must be resolved. We fully recognize that and intend to do it, but I will assure you that there is a bright future ahead for our biosimilars program and I believe it is going to provide the same access to

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370	important medications that our current generics program is doing
371	and really a benefit of the health of the public.
372	I am happy to answer questions.
373	[The statement of Dr. Woodcock follows:]
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STATEMENT OF SEAN CAVANAUGH
Mr. Cavanaugh. Thank you, Mr. Chairman, and members of the
subcommittee. I appreciate you inviting me here today to talk
about Medicare Part B payment policy for biosimilars.

As you know, the Affordable Care Act created an abbreviated pathway for approval of biosimilars by the FDA and it created a provision for the establishment of Medicare payment policies for these products. Biosimilars hold great promise for all Americas including Medicare beneficiaries and we are committed to policies that will provide fair payment in a healthy marketplace.

In 2014, Medicare Part B spent \$21.5 billion on prescription drugs with the top 15 products accounting for \$11.5 billion in its total. Eleven of those 15 products were biologics and the top 6 products were all biologics and each one of those contributed over \$1 billion in spending.

CMS has an obligation to make sure taxpayers' dollars are used responsibly. This includes creating good payment policy and making appropriate coverage decisions that provide access to innovative services and treatments while incentivizing these treatments and delivery models that are efficient.

When the first biosimilar entered the market last year, we quickly assigned a billing code to facilitate Medicare beneficiaries' access to this new therapy. And we began an

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outreach process to the provider community to make sure we could share with them guidance on how to submit claims for the new biosimilar product.

Also as several of you have noted, last year in our annual Physician Fee Schedule rulemaking, we proposed and finalized a policy that promotes fair payment in a healthy marketplace. It was important that we implement a Medicare payment policy for biosimilars now before the second biosimilar for any reference product becomes available to provide certainty for providers and suppliers who will be billing Medicare for these products in the near term.

The statute provides for payment for biosimilar products in the same manner as the statutory methodology for multi-source drugs where more than one drug product is included in the same billing code. We are confident that our interpretation of the law is sound and it represents good policy that will facilitate innovation and competition in the market.

We implemented this new policy through our normal rulemaking process. We solicited, thoroughly reviewed, responded to, and in some cases modified our proposed policy based on comments from the public. For example, in collaboration with our colleagues at the FDA and in response to public comments, we implemented a requirement for claims for biosimilars to include a modifier that identifies the manufacturer of the specific product. We recently

published guidance on the use of this modifier on our website.

This will allow us and others to track which specific biosimilars a beneficiary receives.

Overall, the availability of generic drugs in competition with each other and with branded products, has improved price and availability of drugs. Competition among biosimilars can do the same for Medicare beneficiaries. Like multiple-source drugs, CMS sees biosimilars competing for market share with each other as well as competing with the referenced product. Encouraging this competition reflects a top priority at CMS.

The field of biosimilars holds great promise for future improvements in health, value, and outcomes. We believe patients, manufacturers, providers, insurers, and government all share a common goal to foster a healthcare system that leads in innovation, delivers affordable high quality medicines, and results in healthier people. CMS policies will continue to ensure Medicare beneficiaries have access to biosimilars and other innovative treatments.

As more biosimilars are approved, we will monitor developments in the market and consider refinements to our policy as needed based on experience with this new segment of the market. We look forward to continuing to work with this committee, to gathering information from providers, suppliers, and other stakeholders to better inform our guidance and regulations in the

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450	future.
451	Thank you and I look forward to your questions.
452	[The statement of Mr. Cavanaugh follows:]
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This is a preliminary, unedited transcript. The statements within may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 25 Mr. Pitts. The chair thanks the gentleman. Thank you for your opening statements. I will begin the questioning. recognize myself for 5 minutes for that purpose. Dr. Woodcock and Mr. Cavanaugh, can you please explain how your two agencies have been coordinating on implementation efforts and discussing policies that could impact each of your agencies' decisions? Dr. Woodcock. Dr. Woodcock. Yes. We work very closely together on those matters where our jurisdictions may interact with one another or where they impact. We certainly have had long conversations about the need for safety tracking of these products and I think CMS was very helpful to us in enabling this identifier so that claims data will have some sort of identification so that we can track these products that are paid by Medicare. We have worked together on numerous activities where needed, but generally, we are on a scientific track and they are taking care of beneficiaries. Mr. Cavanaugh. Yes, I would add to that that as the FDA has worked through its processes for the naming convention for

Mr. Cavanaugh. Yes, I would add to that that as the FDA has worked through its processes for the naming convention for biosimilars, they have repeatedly kept us in the loop to make sure we understood what was going on, solicited comments. We actually don't take a position on the naming convention, but they have been generous in their consultation.

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may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 26 479 This really -- and biosimilars, our collaboration really 480 builds on a legacy of work. We collaborate in the regulation of 481 We recently implemented a process of parallel review lab safety. 482 when the FDA is approving products and we can do a coverage 483 decision for Medicare at the same time. So I am sure there are 484 improvements, but there is a history here of working together and 485 a commitment to continuing that. 486 Mr. Pitts. Has FDA ever sat down with CMS to walk through 487 the many fundamental differences between biosimilars and generic 488 drugs? 489 Dr. Woodcock. Yes. Yes, members. Medical staff at CMS 490 are very well aware of all these and have been privy to many of 491 our discussions about them. 492 Mr. Pitts. Dr. Woodcock, FDA has spent several years now 493 grappling with policy decisions on how a biosimilar should be 494 named and labeled in relation to its reference product, particularly if it is approved for different indications and if 495 496 there are other biosimilars for the same disease or condition. 497 Are you concerned that these nuanced decisions could be undermined by CMS' decision to lump them all together for coverage and 498 499 reimbursement purposes like they were generic drugs? 500 Dr. Woodcock. Being able to track for purposes of safety 501 and attributability is different than the payment. So the issue

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of tracking has been resolved by what CMS has done with the

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503	modifiers. And I am not competent to talk about how reimbursement
504	is arranged.
505	Mr. Pitts. Mr. Cavanaugh, in its draft naming guidance, FDA
506	seems to make the case that distinguishing biosimilars from their
507	reference product and other biosimilars is critical to patient
508	safety. If this is the case, why did CMS not share this view and
509	take the opportunity to have different billing codes?
510	Mr. Cavanaugh. As Dr. Woodcock said, they have been very
511	generous in their time helping us make sure we understand
512	completely the clinical and therapeutic distinctions between
513	generics and biosimilars. What CMS has put policy out though is
514	on payment and coding and physicians don't typically look through
515	billing codes in order to understand which product they are
516	ordering. It is a very different process.
517	So as Dr. Woodcock suggested, and I would agree with, there
518	is really no disagreement here and no conflict in that payment
519	policy which has to be informed by the clinical, but it doesn't
520	have to be entirely reflective of the clinical distinctions.
521	Mr. Pitts. Well, combining all products under one code
522	inherently removes some incentive for biosimilar companies to
523	develop data on specific indications or seek interchangeability.
524	Did CMS consider these impacts on innovation?
525	Mr. Cavanaugh. We did. The purpose of our policy was to
526	spur innovation and we believe it will do that. You know, the NEAL R. GROSS

This is a preliminary, unedited transcript. The statements within may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 527 fact that there are multiple products under the same billing code 528 in the generic market has not, I think, depleted innovation or 529 competition. In fact, the history of the generic market is robust 530 competition and a lot of products being developed, not immediately 531 as Dr. Woodcock said, but we think it is a sound policy and we 532 think it will spur innovation, not hinder it. Mr. Pitts. Thank you. The chair now recognizes the 533 534 gentleman, Mr. Pallone, for 5 minutes for questions. 535 Mr. Pallone. Thank you, Mr. Chairman. I wanted to ask Dr. 536 Woodcock some questions. FDA has been criticized for not being transparent in the development and implementation of the BPCIA. 537 FDA has also been criticized for not releasing quidances more 538 539 quickly and not doing enough to educate patients and healthcare 540 professionals. Obviously, these critiques are significant, 541 given that the BPCIA was enacted in 2010. I guess we had an 542 estimate from the Congressional Budget Office of the \$7 billion 543 savings in the first 10 years, okay? So a lot is at stake. And 544 of course, I talked earlier about the whole issue of drug pricing, 545 being sort of a national priority right now. 546 So how much money did Congress appropriate for the program that has the potential to provide so much savings? And will the 547 548 funding FDA has received from Congress and industry be sufficient

to keep up with the growing interest in the development of biosimilars?

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551	Dr. Woodcock. Congress did not appropriate any additional
552	funding for us to do the biosimilar program.
553	Mr. Pallone. I didn't hear you, Dr. Woodcock.
554	Dr. Woodcock. Congress did not appropriate any additional
555	funding for the biosimilar program. When the user fee program
556	they put in place the ability 2 years later for us to enact
557	a user fee program. When that user fee program was put in place,
558	it was stipulated that we take \$20 million out of our existing
559	BA budget and put it into the base. But that was not additional
560	funds. That was the funds we had to take from other activities
561	such as OTC monographs, compliance activities, and so forth.
562	And of course, when we put the user fee program into place,
563	there really wasn't an existing market unlike the prescription
564	drug user fee.
565	Mr. Pallone. Right.
566	Dr. Woodcock. Or the PDUFA or GDUFA, and so we couldn't bill
567	an industry that didn't exist. So we put in place a staggered
568	fee structure for development meetings that we have been enacting
569	and we have collected monies from that to help build the program.
570	But of course, that has been only in the latter parts of the
571	program.
572	Mr. Pallone. Well, then I guess the larger question which
573	I am trying to get at is to what extent is this funding or lack
574	of funding not working and making it more difficult in terms of

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This is a preliminary, unedited transcript. The statements within may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. having a backlog of applications, increasing review time lines, and contributing in some way to some of the criticism? And what do you need? What do you suggest we do so that you have enough money? We have begun to collect more monies under In FY13, we finally had collected \$6 the user fee program. million, so that was the extent of the program. In fiscal year '14, we collected \$13 million; and last year, FY15, \$23, million, \$23.8 million. So we are beginning to build. And as drugs get on the market, biosimilar drugs, we will be able to have a different, perhaps more robust funding for this program. this program was not funded by appropriations. Mr. Pallone. Okay, but I guess what I wanted to ask and I don't have a lot of time, specifically, to what extent, because you don't have this money, is that contributing to the backlog, you know, the not releasing quidance, not having enough education, development implementation of the program? And what do you suggest we do in order -- we are getting all these criticisms, and it sounds to me, although you haven't said so, that part of it is a lack of funding? Dr. Woodcock. Well, you know, what has been as water under

Dr. Woodcock. Well, you know, what has been as water under the bridge, going forward, we do expect to release drafts or many finals of this guidance in this current year, this coming year. So hopefully, some of these criticisms will be addressed, although

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599	these are controversial issues.
600	Clearly, had we had more staffing and funding at the get go
601	and we could have set up a program in 2010, that we would have
602	been better off now. However, what I am concerned about is that
603	this program is going to explode, that we are going to have
604	we are seeing multiple entries potentially for many of the
605	existing biosimilars. Those top 6 or 11 or whatever. Naturally,
606	there are people who would like to have a part of that market or
607	compete into that market. And I am concerned that we will not
608	have the staff because we are always waiting to catch up.
609	Mr. Pallone. All right, well, this sounds I have got 3
610	seconds left. Sounds to me like you need some kind of
611	appropriation and having the industry pay a fee is not good enough.
612	But I guess you are not going to tell me you need the appropriation.
613	Dr. Woodcock. I can't comment on that.
614	Mr. Pallone. I know you can't. But that is what it sounds
615	like. Thanks.
616	Mr. Pitts. All right. The gentleman's time has expired.
617	The chair now recognizes the chair emeritus of the full committee,
618	Mr. Barton, 5 minutes for questioning.
619	Mr. Barton. Thank you, Mr. Chairman, And I wish that
620	Congresswoman Eshoo was a member of the subcommittee because while
621	I know a little bit about this, Anna is really the expert on this
622	issue. She and I are the authors of the bill that got put into
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the Affordable Care Act on biosimilars.

It looks to me like we have two issues here. We have an FDA issue, you are right, seeing Ms. Woodcock. We have an FDA issue about how to approve them and then we have a CMS issue on how to charge for them. If you don't get the approval process right, it doesn't matter what you charge for them because there is nothing to be used. But if we can get the approval process right, it doesn't matter unless we get the charging reimbursement process right because if you set a reimbursement process that there is no incentive to create the drug in the first place, the biosimilar, nobody is going to do it.

And on the approval, I would give the FDA a C+, maybe a B-. I think your heart is in the right place. I know you, ma'am, based on my interchanges with you in the past, plus what you said in your opening statement, you want to get it right and you want to get it done.

With regard to CMS, I would give you a D-. The only reason I won't give you an F is because at least you are trying. You have got something out there. I guess to go back to the FDA, we need some labeling guidance.

The first biosimilar, Ms. Woodcock, that the FDA has approved, the labeling is just not as complete as it should be, as transparent as it should be. Could you comment on that? Does your agency plan to address the labeling issue and try to get it

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647	better?
648	Dr. Woodcock. Yes. We do plan to issue draft guidance. We
649	have many opinions on how the label should be. We have received
650	much input from stakeholders and that is one of the guidances that
651	we would like to get out this year as a draft.
652	Mr. Barton. So to clarify, you do plan on changing that
653	specific label?
654	Dr. Woodcock. We will issue a draft and then we need to issue
655	a final and get a policy together. And then the labels will
656	conform, all labels would conform to that. If you recall, the
657	statute that was enacted was considered to be self-implementing,
658	as I understand, without guidance.
659	Mr. Barton. But you still have to do it.
660	Dr. Woodcock. Well, we are approving, as they become
661	available, we will approve biosimilars regardless whether we have
662	final guidance out or not. That does create more ambiguity and
663	so perhaps the language in the statute that considered, it was
664	a self-implementing program, was a little optimistic in the sense
665	that
666	Mr. Barton. That is true. I will accept that.
667	Dr. Woodcock. There were a lot of policy issues that we
668	needed much more detailed discussion and settling on to move
669	forward with the robust program and I think that always happens
670	with these type of complex programs. But we do plan to get

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671	labeling. I have been personally involved in many discussions
672	about this. We understand the issues and the positions of the
673	various parties and we will put something out that people can
674	comment on.
675	Mr. Barton. Okay, now I need to ask Mr. Cavanaugh a
676	question, but before I get off of FDA, can you comment on the
677	interchangeability that basically nothing has happened with
678	regard to interchangeability and what the FDA's plans are? I am
679	talking to the FDA representative.
680	Dr. Woodcock. Yes. We also plan to put out guidance on
681	interchangeability draft guidance. We have discussed
682	interchangeability in our scientific considerations and our Q&A
683	guidances already that are out there. So there is quite a bit
684	of discussion because companies may need to do the scientific work
685	during their development program. But we plan to put out a
686	specific guidance on interchangeability and we hope to get that
687	out this year as well as a draft.
688	Mr. Barton. And finally, Mr. Cavanaugh, I apologize for
689	lack of time here, but I understand where CMS is coming from. You
690	want to have a fair pricing scheme, reimbursement scheme, but
691	biosimilars are different than generics. You understand that and
692	your agency understands that?
693	Mr. Cavanaugh. We do.
694	Mr. Barton. If you don't allow for some differentiation

since it is more expensive to create, you are not going to create an incentive to do the drug and to do the biosimilar in the first place. Does your agency have any plans to go back and revisit their initial decision on how these are priced?

Mr. Cavanaugh. Thank you for the question. In the regulation we published last year, we did indicate that we would monitor the market closely and that we would do rulemaking in the future. We thought that our payment policy was not as well -- was not accomplishing what we were expecting it to. So there is that possibility.

I want to return to your point though. From a clinical perspective, you are right and CMS knows biosimilars are not the same as generics. However, from a regulatory and market perspective, there are some similarities. These similarities were pointed out in the Senate Committee Report that they are approved in similar processes and that they refer to an existing product's evidence. So there is multiple — they are going to compete a reference product and against each other. So from a market and a regulatory perspective, there are similarities. From a clinical therapeutic perspective, there are similarities and differences. And we recognize all of that and we think that translates into the payment policy.

We created similarities to how generics are priced, but there are differences as well. We don't have the original reference

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719	product in the same code with the same ASP. So there are
720	differences, but we did think the analogy to generics from a
721	payment perspective was reasonable.
722	Mr. Barton. My time has expired. I thank the chair for the
723	courtesy.
724	Mr. Pitts. The chair thanks the gentleman and now
725	recognizes the gentleman from Oregon, Mr. Schrader, for 5 minutes
726	for questions.
727	Mr. Schrader. Thank you, Mr. Chairman, I appreciate that.
728	I appreciate the witnesses being here.
729	I am concerned about the market developing. You have
730	testified, both of you, to that effect and it seems to be a nascent
731	market that has yet to be mature and don't want to stifle the
732	competition, don't want and you are struggling with payment
733	policy, trying to figure out what is the best way to encourage
734	good competition, hopefully to build the market and ultimately
735	at the end of the day, drive down prices safely for people. It
736	is nice that the ACA allows this opportunity and we are able to
737	get this type of legislation and apparently it has been on a dais,
738	if you will, for a long, long time. So that is good.
739	Dr. Woodcock, you are not in the payment policy business
740	particularly, but could you talk a little bit about interaction
741	between you and CMS in terms of how to interpret the previous
742	generic policies and since this is not a generic situation, how
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This is a preliminary, unedited transcript. The statements within may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 37 you came about working with Mr. Cavanaugh, your contemporary on the other side, to develop the best payment policy for the biosimilars? Dr. Woodcock. CMS consulted us more on what the biosimilars were medically and clinically rather than how they should be paid for because that is not our expertise. And we interact with their medical staff who have a very clear understanding, I think, of the parameters of how we are analyzing the biosimilarity, what the standards are for biosimilarity and what the standard is going to be for interchangeability and the clinical performance that is expected from both of those. And the fact that in some cases we may not include all the indications in a biosimilar's label that are in the innovator label for various reasons. So they are

Mr. Schrader. I guess for Mr. Cavanaugh, you talked a little bit about these modifiers. Could you elaborate? I am concerned by lumping all the biosimilars together that if there is adverse reactions and stuff that can happen to any product, for goodness sakes, how are you going to tease that out? Could you elaborate a little bit?

aware of all of the scientific and clinical parameters in the

course of making their decisions.

Mr. Cavanaugh. Certainly, and thank you for the question.

This is an issue that we were sensitized to through our

conversations with the FDA which is when they are trying to monitor

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may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 767 adverse reactions, they often look in large databases of claims 768 to try to figure out which patients receive which product and then 769 look in future claims or in other databases to see whether they 770 had adverse reactions. And they made us sensitive to if the only 771 indicator of multiple biosimilars was a common number, they would 772 not be able to distinguish between the product which is important 773 here. 774 So what we did was working with them say well, we will keep 775 the same billing code, but we will have a modifier that is specific 776 to each manufacturer so that when you do query our databases and 777 you see a patient that had an adverse consequence, you will know 778 which manufacturer's product they got. And so that is how we 779 expect it to work and we have confidence that it will work. 780 Mr. Schrader. Biosimilars are paid for by the Government 781 in several different programs, such as Medicaid Part D and Part 782 Why do we have different methodologies in each B, apparently. 783 I understand some are intrinsic to the programs 784 themselves, but there is enough variation. Biosimilars are 785 treated, frankly, very differently in the other two programs than they are here. And they are kept individual. One biosimilar is 786 not treated the same as another biosimilar. Why have you chosen 787

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Mr. Cavanaugh. Thank you for that question. The answer is, as you were suggesting, there are different programs, but more

to do it differently in Part B?

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This is a preliminary, unedited transcript. The statements within may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 39 importantly than being different programs, there is different statutes behind each of the programs. I have responsibility for both Medicare Part B, but also Part D. The statute that created the payment methodology for biosimilars in Part B is Section 1847A, large A. That is very specific to Part B and has nothing to do with Part D and rebates and payment prices there. So I think it all derives from very different statutes. In an ideal world, you would have harmonization across these, but occasionally we find that there are not consistencies across programs and that is not always a bad thing. I think here it created an opportunity for good policy. Mr. Schrader. I think the policy is being put ahead of the marketplace right now, maybe down the line as you alluded to, but that might be appropriate. But I am very worried that with all the differences that we currently have, it is confusing and makes it difficult for drug manufacturers to step up and try and create these wonderful drugs for our citizens. With that, I will yield back, Mr. Chairman. Mr. Pitts. The chair thanks the gentleman. I now recognize the gentleman from Kentucky, Mr. Guthrie, for 5 minutes for questions.

Mr. Guthrie. Thank you, Mr. Chairman. Thank you both for coming. I guess my questions are similar to what Mr. Pitts has

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815	said and what Mr. Barton asked Mr. Cavanaugh. And it is the
816	payment policy. We are using a similar policy for generic small
817	molecule drugs are you said for biosimilars. And you said, I
818	think to Mr. Barton, there are similar market characteristics you
819	are looking at and you recognize there are different clinical
820	characteristics that the FDA is concerned with. And that gets
821	to all biosimilars are not tied not all biosimilars are tied
822	to the same product or the same reference product.
823	And so my question is this. It is the concern about the
824	payment policy and the clinical differences that you recognize
825	exist? And we have heard from physicians. We have heard from
826	patient groups, biosimilar manufacturers, a lot of different
827	at least one insurer, that this policy could lead to a couple of
828	unintended consequences. One would be inappropriate switching
829	between biosimilars, switching to a lower cost that is not the
830	same, and as well as a less vibrant biosimilar market altogether.
831	I believe some of these were stakeholder concerns that were
832	raised during the process and wonder why you moved forward and
833	did you consider these warnings?
834	Mr. Cavanaugh. Thank you for these questions. We did
835	consider these because we received these in the public comment
836	process and we thought very deeply about each of those issues.

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First of all, the concern about a less vibrant market.

mentioned some statistics earlier, but in Part B the top six drugs

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that we spend money are all biologics. We spend over \$1 billion on each of them. I think that alone creates the opportunity for a very vibrant market in biosimilars and I think that is why you are seeing the level of interest that the FDA is seeing in approving products.

As far as inappropriate switching, first and foremost, physicians do not order biologics or other drug products by billing code. And Dr. Woodcock is a physician and can extrapolate on that. And similarly, pharmacists do not derive what switching they are allowed to do based on billing codes. There are other conventions in place. So we fought long and hard about that concern. We talked to our pharmacists. We talked to our physicians. We talked to the FDA and thought that we had heard that publicly that that was not a concern.

Mr. Guthrie. So FDA is not concerned that that could come to pass, those -- the two things I just mentioned could happen?

Dr. Woodcock. Well, again, what we are seeing would be that a biosimilar would be either written by a physician, by the name, right, or it would be switched. If it were interchangeable, it would be switched at the pharmacy level based on our Purple Book where we said it was interchangeable. So those are the processes we see and with the e-prescribing and so forth, there are menus that come up and those have to do with the name of the product.

Now I don't know, I have been out of practice too long to

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863	know how this reimbursement loop which has really gotten very
864	complex recently, how that would impinge. But that is how the
865	ordering would be done.
866	Mr. Guthrie. Well, thanks. I have another question. So
867	Mr. Cavanaugh, I noticed that you treat biosimilar as a
868	multi-sourced product for the purpose of payment. However, they
869	are treated as a single source for the purpose of the Medicaid
870	rebate. Can you explain the contradiction or apparent
871	contradiction, I guess?
872	Mr. Cavanaugh. Certainly. It all derives from these being
873	different programs and different statutes that authorize payment.
874	I am on the Medicare side of CMS so I am not as conversant in the
875	Medicaid statute, but as I mentioned earlier, the statute that
876	created the authority for payment for biosimilars is very specific
877	to Part B drugs. And so it by definition would not apply to
878	Medicaid or Part D and so I think any difference is derived from
879	the statutory differences.
880	Mr. Guthrie. It is kind of a contradiction to have
881	multi-source one way and single the other. Something needs to
882	be corrected or fixed. Maybe it needs to be fixed statutorily?
883	Mr. Cavanaugh. They are not consistent, but again, the
884	statutory authorities are different.
885	Mr. Guthrie. Okay. Well, Mr. Chairman, I yield back the
886	balance of my time.

Mr. Pitts. I thank the gentleman. I now recognize the gentlelady from Illinois, Ms. Schakowsky, for 5 minutes for questions.

Ms. Schakowsky. It is really exciting that in recent years that we have seen such breakthroughs in drugs entering the market that creates such hope for treatment or cure for illnesses of millions of Americans. But the cost of these drugs, I want to focus on that because I think it is simply unaffordable for far too many people.

In 2013, the average cost of specialty drugs was over \$53,000, an increase of 193 percent from 2005. And this average drug cost is greater than the median U.S. household income, more than double the median income for Medicaid beneficiaries and nearly time and a half -- as much as the average Social Security retirement benefit. And a recent Kaiser poll found that 73 percent of Americans believe the cost of prescription drugs is just simply unreasonable.

And so it is clear that we need additional federal authorities to combat this growing problem and that is why I introduced the Medicare Fair Drug Pricing Act which would require HHS to negotiate the price of biologics and sole-sourced drugs covered by Medicare Part D, one possible solution.

The high drug costs are a problem for both Medicare Part D and Part B. Mr. Cavanaugh, you well know, in 2010 biologics

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911	accounted for \$8.3 billion or nearly 43 percent of all Part B drug
912	spending and that number is likely to rise. High-cost biologics
913	are continued to enter the market. I am happy that the biologics
914	are entering the market. Medicare beneficiaries are also
915	struggling to afford the copays that are associated with these
916	drug prices.
917	In addition to enhancing HHS's ability to control drug costs,
918	we need to ensure that we have a robust marketplace for
919	biosimilars. Several studies estimate the projected savings
920	from the approval of biosimilars for current high-cost biologics
921	to be anywhere from \$44 billion to \$250 billion over 10 years.
922	We have an opportunity here to expand access to life-saving drugs
923	and lower costs for patients.
924	Dr. Woodcock, as a rheumatologist, you were talking about
925	the exciting new drugs, but you were also talking about the cost.
926	Are you aware of people who have been actually turned down, in
927	other words, walking away from the pharmacy? I have talked to
928	some pharmacists about people who do walk away.
929	Dr. Woodcock. Yes, I am aware of it. And I am aware of what
930	my colleagues currently go through now to try to get their patients
931	drugs that are indicated for the condition by FDA.
932	Ms. Schakowsky. It is a huge concern. Mr. Cavanaugh, how
933	have biologics, I know you talked a bit about that, contributed
934	to the increase in Part B spending on drugs, Medicare Part B?

Mr. Cavanaugh. So Part B, like the rest of the drug world, has been going up faster than the rest of the healthcare economy. It has put a strain on the Medicare program. The biologics in Part B are the vast majority of the spending. I mentioned that the top six drugs in total spending each individually is over \$1 billion and they are all biologics.

And so the Agency shares your concern and I think you have expressed the right balance which is as Dr. Woodcock said, therapeutically some of these are terrific products and they change lives and improve lives and we don't want to lose that at all. But we want to balance it with making sure everybody has access and that comes through affordability.

Ms. Schakowsky. I just want to say in some ways I feel like the feelings of an individual that is almost worse and more painful to know that there actually is a treatment or a cure out there that they can't afford and thinking there isn't one. It is right there, I can see it, I can feel it, I know it would help me, but I simply can't afford to get that. And I think that we have to address that problem.

What are the solutions so that Part B, Part D is not going to go bankrupt, that insurance companies will be able to afford to provide the help that people are going to get. What are we going to do? Either one, both.

Mr. Cavanaugh. Again, I just want to reiterate that we share

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959	your concerns. As you may know, last year, Secretary Burwell and
960	Administrator Slavitt convened a listening session. So we have
961	been hearing from patients, from pharmaceutical manufacturers,
962	from pharmacies and others about ideas they have. And we are
963	hopeful that some of those ideas can come to fruition. I don't
964	know that the silver bullet has been discovered yet, but I think
965	there is a conversation going on that could produce something that
966	we could all support and achieve that balance that we are looking
967	for between affordability, but still have access to these
968	live-changing drugs.
969	Ms. Schakowsky. Well, I know that members want to be part
970	of that conversation, so I appreciate that. I know you recognize
971	the problem and I yield back.
972	Mr. Pitts. The chair thanks the gentlelady and now
973	recognizes the gentleman from Kentucky, Mr. Whitfield, for 5
974	minutes for questions.
975	Mr. Whitfield. Thank you, Mr. Chairman, and I thank both
976	of you for being with us today. We all recognize the important
977	responsibility that you have, both of you.
978	I am going to touch on something a little bit different.
979	Certainly, it is my understanding that biosimilars are many times
980	more complicated to consistently produce than generic drugs, but
981	a couple of days ago I was reading an article and there have beer
982	many articles about drug shortages. And the American Society of

may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 47 983 Health System Pharmacists currently lists inadequate supplies of 984 more than 150 drugs and therapeutics for reasons ranging from 985 manufacturing problems to federal safety crackdowns, to drug 986 makers abandoning low profit products. As a result of that, 987 doctors and hospitals are doing rationing and sometimes they make 988 decisions about who gets a drug based on weight, sometimes on the 989 age of the patient. And in this same article, it talks about that 990 in a survey of cancer doctors, 83 percent of them said over the 991 last 6 months that they had had to -- they were unable to provide 992 the preferred chemotherapy agent at least once during the last 993 6 months and that a third of them said they had to delay treatment and make the difficult choice of which patient they are going to 994 995 give it to, so rationing these shortages, 996 So both of you are well respected in your field. Would you 997 just make a brief comment about this shortage problem and whether 998 or not you all are working with manufacturers because biosimilars 999 is even more complicated than generics? 1000 Dr. Woodcock. Clearly, this situation is unacceptable, 1001 that people with cancer or others would not be able to access 1002 life-saving treatment. We have had a very robust shortage 1003 program for many years where we try to anticipate and respond. 1004 I think the fundamental problem is the number of drugs that have a single source or perhaps maybe only one competitor. 1005

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If you look at this chart, this shows all the drugs, and I

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1007	can put this in the record, Mr. Chairman.
1008	Mr. Pitts. Without objection.
1009	Dr. Woodcock. And you can see that for the 99 drugs that
1010	we have, there is only one generic competitor. All right? So
1011	there is only two on the market.
1012	And then we have another chart here that shows for 125
1013	innovator drugs, they have no patent or exclusivity protection,
1014	there is no generics. And this isn't a result of FDA's backlog
1015	or anything. Nobody sent in any applications.
1016	So there is a problem in the market that other entrants don't
1017	come in and sometimes we get generic entrants and they don't market
1018	the drug. And so then if the single manufacturer has a problem
1019	or they decide to raise the price greatly, there is no competition
1020	there.
1021	Now our generic user fee program is accelerating the approval
1022	of generics overall to a 10-month clock for review. So that will
1023	help somewhat with new entrants, but in the meantime it may be
1024	that no one is interested in entering that market even though it
1025	is a critical shortage of a life-saving drug. And I can't tell
1026	you why that is. I don't understand those factors, but that is
1027	the reality that we are facing.
1028	Mr. Cavanaugh. I would concur with everything that Dr.
1029	Woodcock said and just add that if folks believe that there are
1030	CMS policies that are contributing to shortages, I would like to

may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 49 1031 know and I would like to think about what we could do to be part 1032 of the solution. The reason many of us came to work at CMS is 1033 to help our beneficiaries. And if they are being denied because 1034 of market failure, because of policies, we would like to be part So I appreciate you raising the issue. 1035 of that solution. 1036 of concern to me. 1037 Thank you. I yield back my time. Mr. Whitfield. 1038 Mr. Pitts. The chair thanks the gentleman. I now recognize 1039 the gentleman, Mr. Butterfield, for 5 minutes for questions. 1040 Mr. Butterfield. Thank you so much, Mr. Chairman. 1041 Chairman, let me first talk about my district and then build out 1042 from there. The health disparities that face African-American 1043 communities in my district in eastern North Carolina and across 1044 the country are absolutely alarming. The FDA knows that. Anyone 1045 who watches this, knows it for sure. We could just talk endlessly about the chilling statistics that show black Americans are more 1046 1047 susceptible to serious illnesses than another demographic. 1048 Serious diseases such as HIV, diabetes, and cancer more frequently occur in African-American communities. Rare diseases like 1049 1050 sickle cell anemia occur more often in African Americans. The 1051 sooner that affordable, safe, and reliable treatments are 1052 discovered, the better we are all going to be. 1053 Like most, I see the potential that biosimilars can have in 1054 combatting health disparities. The Affordable Care Act is **NEAL R. GROSS**

helping to make that possibility a reality. And so the Biologics Price Competition and Innovation Act which is part of the ACA has helped set up a framework to enable the development of new biosimilar drugs. Since 2010, the FDA has worked diligently to implement the program. Biosimilars are complex and we have heard that testimony today. And I agree with Dr. Woodcock that their regulation must be bullet proof. It is critical, therefore, that the public can depend on approved biosimilars and that we encourage the development of new treatments. And so it is my hope that the creation of new biosimilars can make safe treatments more affordable for those in need. I thank both of the witnesses for their testimony today.

Dr. Woodcock, it is my understanding that current FDA guidance allows biosimilar applicants to extrapolate efficacy information based on the reference product. I don't fully understand that, but I am sure that you do. If you would expand on that, please.

Dr. Woodcock. Well, basically, the biosimilar pathway itself is an extrapolation, all right? What is done is it is an abbreviated pathway. So if you can show your product is biosimilar through various means that we have established to the reference product, then you may be able to, depending on what you have shown, have a label that looks exactly like the innovator label. Or you may only have some of the indications, depending

1079 on what you have shown.

So there are two kinds of extrapolations people are talking about. One is the basic abbreviated pathway which means we find the evidence that is submitted by the biosimilar and we say yes, this means that you have the same properties as an innovator drug. And then many of the brand drugs have multiple indications. For example, next week it would be ulcerative colitis, Crohn's Disease and rheumatoid arthritis, all right? Those are different diseases. And so what many people are talking about is extrapolation across from one disease to another.

What amount of data that we need to grant all those indications is a scientific matter and may be of some dispute, obviously, because there is a lot at stake there. But I will tell you, we are not going to approve biosimilar drugs that we don't think have the same performance as the innovator. That is what we are going to do. If a patient is started on a biosimilar, they should expect the same results as if they had started on a brand drug.

Mr. Butterfield. Now there are a lot of stakeholders and a lot of people have an interest in this subject. I am beginning to appreciate that and I see the room full today and I am sure there are a lot of people here who are listening very carefully.

Are there concerns that stakeholder groups have? And are there any concerns that have been shared about extrapolating

may be inaccurate, incomplete, or misattributed to the speaker. A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 52 1103 clinical safety and efficacy data for biosimilars which treat 1104 special populations including children or certain fields 1105 including rheumatology? 1106 Dr. Woodcock. Certainly. People have concerns still about 1107 generics and there are certain groups such as the neurology 1108 community still isn't convinced they should do generic 1109 substitution. Recently, we have sponsored studies to show that 1110 there is no outcome difference between a generic and an innovator 1111 drug for seizures. So there is going to be concern and there is 1112 going to be ongoing concern regardless of what we do. But right now we do extrapolate often for regular drugs, whatever biologics 1113 1114 for the brand drug. We may extrapolate to children based on 1115 dosing information if the disease is similar enough, rather than 1116 subjecting children to randomized clinical trials. If we have 1117 enough scientific data, we will extrapolate after finding out what 1118 the right dose with the equivalent doses are in children of 1119 different ages. 1120 Thank you. I yield back, Mr. Chairman. Mr. Butterfield. 1121 The chair thanks the gentleman. I now recognize Mr. Pitts. 1122 the gentleman from Illinois, Mr. Shimkus, for 5 minutes for 1123 questioning. 1124 Thank you, Mr. Chairman. I know we are 1125 getting close to calling of votes, but I want to first of all

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address Mr. Cavanaugh.

I appreciate your answers, but I don't think they are totally accurate because I think under the law and especially the report language of the bill passed, the report language and the congressional intent was that there would be separate billing codes for reimbursement at the ASP of biosimilars. So I mean your comment saying I can't do this because of statutory intent we feel is inaccurate. So I am going to move most of my comments to there and I hope you would take that back because we think you do have the authority to do that.

And the other thing just as a comment, listening to testimony, biosimilars, the efficacy and the ability, the cost benefit, the return on investment, Dr. Woodcock, as you mentioned earlier as a rheumatologist and wellness versus treatment, there is a great return on that investment that somehow has to be put into this pricing decision, right?

But I want to get to a couple of questions in this whole process.

Let me start, Dr. Woodcock. I understand the FDA has not provided details on specifics of interchangeable products. Is it possible that FDA might approve an interchangeable product without first issuing guidance or interchangeability?

Dr. Woodcock. Yes, it is. In an interchange with Mr. Barton, the statute allows us to execute the statute without guidance is my understanding.

Mr. Shimkus. Under current law, a new biologic product can

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1151	be brought to market either by being approved as a new drug or
1152	being licensed a biological product. How, if at all, does a
1153	manufacturer's decision to use one pathway or another affect
1154	pre-market review of a product?
1155	Dr. Woodcock. The body of evidence that is submitted for
1156	a biological license application, a standalone, right, is
1157	different than the body of evidence that is submitted for a
1158	biosimilar.
1159	Mr. Shimkus. So how?
1160	Dr. Woodcock. Okay, a biological
1161	Mr. Shimkus. So what is the answer?
1162	Dr. Woodcock. I am sorry. A biological product, stand
1163	alone, must demonstrate free-standing safety and efficacy of that
1164	product. A biosimilar must demonstrate biosimilarity to a
1165	reference listed, already approved biological product. Those
1166	are conceptually, fundamentally, two different things.
1167	Mr. Shimkus. So really the question is if they choose one
1168	pathway or the other I mean right now, how are they making the
1169	decision which pathway to choose or how can they?
1170	Dr. Woodcock. We have around
1171	Mr. Shimkus. Let me just go to the next question because
1172	they are all kind of in line. What about the post-market
1173	obligations if they choose one pathway or another?
1174	Dr. Woodcock. It is unlikely a biosimilar product would not

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1175	have additional questions that would be post-market commitments,
1176	but they have the same safety surveillance requirements as other
1177	marketed products.
1178	Mr. Shimkus. Let me just go to another one then and I will
1179	tell you why I am asking these specific questions. Does the FDA
1180	consider the Purple Book to be part of a biological product's
1181	labeling?
1182	Dr. Woodcock. Does it consider what?
1183	Mr. Shimkus. Do you consider the Purple Book to be a part
1184	of the biological products labeling?
1185	Dr. Woodcock. No.
1186	Mr. Shimkus. Okay, so these are all questions asked by U.S.
1187	Senators in your testimony in November which they still have as
1188	they have asked me to restate these questions. Do you know why?
1189	Because you all haven't responded to their questions in writing.
1190	Dr. Woodcock. Well, okay. Well, we will certainly do that.
1191	Mr. Shimkus. And the point being is there is great confusion
1192	out there in the healthcare sector on how we are going to move
1193	forward. And this hearing is going to have follow-up questions
1194	and they just need to be answered. And so again, all these are
1195	follow-up, and there was a lot more. I have got four or five pages
1196	of them from bipartisan questions that need to be addressed so
1197	we can help that is actually the same questions that you are
1198	being asked by the stakeholders. And so I would ask you to respond NEAL R. GROSS

A link to the final, official transcript will be posted on the Committee's website as soon as it is available. 56 1199 timely to the questions posed by my colleagues. And I yield back 1200 my time, Mr. Chairman. 1201 The chair thanks the gentleman. I now recognize Mr. Pitts. 1202 the gentleman, Mr. Cardenas, for 5 minutes for questions. 1203 Thank you very much, Mr. Chairman. 1204 you, Dr. Woodcock, and Deputy Administrator Cavanaugh for joining 1205 us today. 1206 Dr. Woodcock, under BPCIA, interchangeable biologic 1207 products must demonstrate that they can be expected to produce 1208 the same clinical result as the reference product in any given 1209 A biosimilar determined to be interchangeable can be 1210 So therefore my question is will you discuss generally the types of questions the Agency is thinking through 1211 1212 as they are considering guidance to industry in this space? 1213 Dr. Woodcock. Certainly. This issue was before us even 1214 before the statute was passed which is one of the differences of 1215 biologics for most generics is something called immunogenicity. 1216 In other words, the ability to stimulate an immune response in 1217 a patient, a reaction. And this can be insignificant or it can 1218 cause serious problems. And one of the concerns is under a 1219 scenario of interchangeability, what we see in the generics world 1220 people get all different kind of products, generics, they switch at the pharmacy based on their plan. And the concern is if you 1221 1222 are switching back and forth could you set up an immune response

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that would be negative to the person? And how you have to address that concern for interchangeability is contingent on a number of factors. A number of these drugs are not -- biologic drugs -- are not that immunogenic. And some of them they are, but the consequences have not been severe. Others, the consequences could be catastrophic. So we take all those factors in in talking to companies about how much evidence they have to show that switching back, people back and forth, wouldn't cause terrible harm.

And the problem we have is the science isn't far enough advanced for us to predict this from say test tube experiments. We have to look in people because we don't understand the immune system well enough. So there has to be some human testing of switching ordinarily to give confidence that, in fact, if you switch the people back and forth, they are not going to have some unprecedented problem.

Mr. Cardenas. Thank you. This question is to Deputy

Administrator Cavanaugh. I would like to reiterate the concerns

voiced by my colleagues on both sides of the aisle and the final

rule for the position fee schedule which places biosimilars that

reference the same biologic into single HCPCS code. Biosimilars

are not generic drugs because they are not the same copies of one

another and I appreciate how hard you and your colleagues at CMS

are working to create a robust biosimilars market.

However, because biosimilars are so complex, I fear that this may discourage manufacturers from entering the biosimilars market. How do you feel about those dynamics?

Mr. Cavanaugh. So thank you for the question. I think it is important to recognize a couple of things. As I said, the important therapeutic differences which the FDA has educated us about and we recognize them, but there are also regulatory and marketplace similarities. And in fact, the congressional history here shows that the approval processes were mirrored or paralleled off of generic approval processes. We expect them to work in the marketplace much like generics in that there will be a low-cost alternative to a higher cost innovative product. And for that reason and also for statutory reasons, the statute said that for products where there is multiple products under the same billing code, they should have the ASP average.

I want to emphasize why we think this is a successful policy. One, to Congress' credit from the physician perspective when they are ordering the drug, Congress created a payment where they are still getting the six percent markup from the innovative product. So the physician is not invested in a higher cost product. They are made whole either way and I think that was a terrific policy that Congress made.

But secondly, they are going to choose the therapeutically successful product at a fair price and we will have these

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1271	biosimilar products competing on price with each other. So the
1272	last thing I would say is even though they are using a methodology
1273	similar to generics, that doesn't mean the resulting price will
1274	be similar to generics. The biosimilar companies set their own
1275	average sales price. So they can set it at a market-bearing price
1276	that results their costs whether it is research or other input
1277	costs. So I don't think the fact that they are the same
1278	methodology means you will end up with the same price.
1279	Mr. Cardenas. Thank you. With my 5 seconds I just want to
1280	remind the American public that what we are talking about here
1281	cannot be put in one page, so I want to thank my colleagues and
1282	also the process for understanding that laws aren't necessarily
1283	one or two paragraphs. These are very important issues and
1284	protection of the public is very important to our country.
1285	Thank you so much, Mr. Chairman.
1286	Mr. Pitts. The chair thanks the gentleman. We are voting
1287	on the floor, so we will continue as long as we can. The chair
1288	recognizes Mr. Collins for 5 minutes for questions.
1289	Mr. Collins. I want to thank the chairman and I know we are
1290	now trying to hold the votes down so thank you for letting us cut
1291	into this just a bit. I thank both the witnesses, Dr. Woodcock,
1292	Mr. Cavanaugh, for coming.
1293	I think what I have heard is some 30,000 foot Cliff Notes
1294	discussions on biosimilars, generics, biologics, etcetera.

And Dr. Woodcock, as you are sitting there, I know you must have some level of frustration because we are under time constraints to get the point out. And so in my time, I think we have pretty much established that generic is for all practical purposes, 99.999 percent the same as the brand name. It is a compound. It is usually a pill. It is the same and therefore doctors prescribe that.

But Dr. Woodcock, in what testimony you have given, in thinking about the differences in a biologics and a small molecule which are two different worlds and a biosimilar which will never, ever, ever be the same, and while you have explained and I think it is true, the FDA's emphasis is safety and efficacy and I guess you would say safety, safety, safety, safety, safety. And we have got to know it works as well. But safety is always first.

In 2 or 3 minutes, for the purpose of this committee educationally, what would you like to add as far as how the FDA is looking at and even maybe explain to the committee the basic difference in why a biosimilar will never be a generic and even the manufacturing process of a biologic, the sterility process or give us 2 or 3 minutes of education which I think would be helpful to this committee having heard already some of the questions.

Dr. Woodcock. Well, the biologics are very large molecules.

In other words, it would be like maybe a little house compared

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1319	to the Empire State Building as far as the comparative size of
1320	a regular drug to a biologic. And if you just think about the
1321	brand biologics, most of them they are not exactly the same from
1322	batch to batch. I know that is very disappointing, but they are
1323	made by cells, usually.
1324	Mr. Collins. The manufacturing process is unique.
1325	Dr. Woodcock. Yes, they are biosynthesized by cells and
1326	those cells are subject to conditions we don't understand very
L327	well fully or can't fully control. And so they are slightly
L328	different from batch to batch to batch. Our job in regulating
1329	them is to make sure that those variabilities in the brand product,
L330	I am still talking about, don't affect safety, safety, safety or
1331	effectiveness, okay? So that they stay in a band where from the
L332	clinic, if you are a doctor treating patients, it doesn't make
1333	any different. But it isn't like the small molecule where every
1334	tablet we know exactly what is in there.
1335	Mr. Collins. And to interrupt, isn't it also true that in
L336	the intellectual property protection, etcetera, a manufacturer
L337	is not required to tell the world exactly how they are making it?
1338	Dr. Woodcock. Never, and that is true with the generics as
L339	well.
L340	Mr. Collins. And that is what I think some people miss. You
L341	have to put enough information in your intellectual property to
1342	say I can replicate it, but you don't a manufacturer is going
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1343	to protect his price point.
1344	Dr. Woodcock. Well, it is considered trade secret.
1345	Mr. Collins. Right, and it will always be trade secret. So
1346	when a generic or a biosimilar comes out, they don't know the 16
1347	steps that the brand name is doing to make that product.
1348	Dr. Woodcock. Right.
1349	Mr. Collins. And hence, in the case of a biosimilar, it can
1350	never be the same.
1351	Dr. Woodcock. What they do and what we found, okay, is for
1352	the generics does this too. They have to buy the reference
1353	product on the market and reverse engineer it and then develop
1354	a process of their own that will replicate that avoiding any
1355	patents that might be preexisting that may be on process and so
1356	forth.
1357	Mr. Collins. And it is just like reverse engineering
1358	anything. You don't know and don't have the prints of the
1359	original company to know the tolerances of every item and how they
1360	interact.
1361	Dr. Woodcock. That is correct.
1362	Mr. Collins. So I think in defense of the FDA and what they
1363	are doing in the safety, safety, safety, but also looking at
1364	efficacy, the folks making a biosimilar don't have the prints.
1365	They don't have the process.
1366	Dr. Woodcock. That is correct.

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1367	Mr. Collins. They are trying to reverse engineer it and
1368	yet the FDA has to make sure in reverse engineering it safety is
1369	not compromised, efficacy is there. And that is why it is you
1370	have got a very, very, very difficult job in bringing biosimilars
1371	to market knowing that the person making it doesn't have the
1372	benefit of the drawings, the process. They are guessing. They
1373	are reverse engineering. They are hoping they get it right and
1374	you have to make sure at the end of the day it is safe and the
1375	efficacy is there.
1376	Dr. Woodcock. And also what we found to your point, it is
1377	a very good point, what we found as we work with these companies
1378	they are going to have to get more lots of the reference drug
1379	because generics usually
1380	Mr. Collins. The variation.
1381	Dr. Woodcock. Because they have to be within the variation.
1382	If you just pick a small sample, it might be outliers.
1383	Mr. Collins. My time is up. I thank you for that. I think
1384	the education piece is very valuable.
1385	Mr. Pitts. Thank you. I am sorry to rush you. We have 8
1386	minutes left. So we are going to have to try to hurry as much
1387	as possible. Dr. Bucshon, you are recognized for 5 minutes.
1388	Mr. Bucshon. Yes, Mr. Chairman, I will be brief and just
1389	make a comment and maybe a brief question. I am glad that you
1390	are both here. Thank you very much for your work. That NEAL R. GROSS

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1391	said, Mr. Cavanaugh, this is kind of directed at CMS. It appears
1392	to me, as a physician and I was a practicing cardiovascular
1393	surgeon, that CMS has become the rate-limiting step in getting
1394	innovative products to the marketplace and to patients. A brief
1395	example, a treatment for glioblastoma for brain tumors, for
1396	example; a bionic prosthetic to benefit veterans and others. And
1397	it also seems to me that frequently on reimbursement decisions
1398	that comments and recommendations of experts outside of CMS have
1399	been ignored. And unfortunately in my view, decisions are being
1400	based on financial reasons, not based on medical benefit of the
1401	products.
1402	I am talking about products that have been approved by the
1403	FDA and other organizations around the world and subsequently are
1404	also reimbursed frequently by the private sector insurers and then
1405	are not reimbursed by CMS or it has been dragged out so long that
1406	some of the innovative companies have almost gone bankrupt because
1407	CMS hasn't approved their payment.
1408	So the question I have is is it the role of CMS or the FDA
1409	to determine the safety and efficacy of medical products including
1410	biosimilars?
1411	Mr. Cavanaugh. To me, sir?
1412	Mr. Bucshon. Yes.
1413	Mr. Cavanaugh. No. It is the role of the FDA to determine
1414	that.

Mr. Bucshon. Okay, so once these are proven to be safe and show efficacy for patients, why is frequently CMS dragging its feet on reimbursing it? What is the reason?

Mr. Cavanaugh. Is the question specific to biosimilars or broadly?

Mr. Bucshon. Broadly.

Mr. Cavanaugh. First of all, as I said, on the first biosimilar, we acted very quickly and in fact, we had a billing code and coverage guidance before it was actually even marketed. You have raised other examples though that are broader than biosimilars.

Mr. Bucshon. I was just throwing those out there. Let me just tell you as a physician, many, many people talk to me about medical issues, right, because I was a practicing physician. And it is not just -- I mean I have literally heard from hundreds of people frustrated with CMS because there have been -- and these are coming from patients, from physicians, from companies, everywhere, telling me that these products are approved by the FDA. They are frequently reimbursed by the private sector and that CMS has either decided to not reimburse them or dragged their feet or put up a price that is not competitive for the production and maintenance of a company or the product to be actually on the market place at all. And it is very frustrating for me as a physician to know that there are products out there to benefit

1439 patients.

And I know you have a tough job. I am just on my soap box a little bit here. But I just don't get it because if things are approved by the FDA, they are frequently approved by the same organizations in the European Union and around the world, and these patients are not available to people in the United States because not that they are not proven to be effective and safe, but Medicare hasn't decided how they are going to pay for it.

And so if you are not making decision on safety and efficacy, how can you decide not to pay for it?

Mr. Cavanaugh. Sure. I think it is a terrific question and allows me to talk about the Medicare process. FDA approves safety and efficacy. When it comes to the Medicare, there are two standards they need to meet, any product or service. One is, it has to meet one of the statutorily-defined benefit categories. So the statute has to say this is something -- this falls into a category that applies to Medicare coverage.

Mr. Bucshon. I am going to briefly interrupt you. That has already been determined by the FDA. There has been clinical studies that they have gotten that have shown efficacy, that have shown benefit to patients. So that seems like reinventing the wheel to me.

Mr. Cavanaugh. With all due respect, the benefit category is not about safety and efficacy. The Medicare statute specifies

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1463	the covered services and benefits. And what I am saying is no
1464	matter how safe and effective FDA finds it, it can only come into
1465	Medicare if it meets the statutory definition of something that
1466	Medicare covers. And after it makes it past that criteria, the
1467	secondary criteria is it reasonable and necessary for
1468	Mr. Bucshon. Understood. Since I only have 10 seconds, I
1469	just want to say that, in my view, every product that is approved
1470	by the FDA should be available to America's seniors and the
1471	limiting factor should not be the ability of CMS to stonewall and
1472	not pay for it. And I am just telling you it is a very frustrating
1473	situation. I yield back.
1474	Mr. Pitts. The chair thanks the gentleman. There are 3
1475	minutes left on the floor clock. The chair recognizes Ms. Ellmers
1476	for questioning.
1477	Ms. Ellmers. Thank you, Mr. Chairman, and I will be very
1478	brief. I want to thank the panel. Thank you, Dr. Woodcock, for
1479	being here again, and Mr. Cavanaugh.
1480	I actually just have two letters that I would like to submit
1481	and ask unanimous consent to do so.
1482	Mr. Pitts. Without objection, so ordered.
1483	Ms. Ellmers. One is actually from our Doctors Caucus.
1484	Twelve members of the Doctors Caucus submitted a letter on
1485	December 21st to the acting Secretary, excuse me, Commissioner
1486	Ostroff. And we have not yet received a response to those

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adjourned.

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